



# Qualifications & Experience



# Introduction

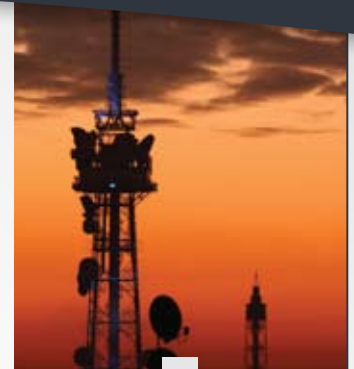


**HPC Development** was formed in July 2005 to offer a variety of consulting services specializing in the wireless telecommunications industry. Our strong work ethic, market knowledge and industry expertise ultimately results in our clients achieving their goals ahead of schedule and under budget.

**Our Managers** and resources have worked throughout the east coast. We have successfully completed thousands of sites throughout these areas, and it is this market knowledge and experience that separates us from our competition.

**Our Mission** is to provide professional turn key site development consulting services to insure that our clients' needs come first.

**Our Vision** is to be the leader in full turn key site development; to create a team atmosphere where employees are valued and encouraged to succeed while maintaining constant client focus and satisfaction; and to deliver the highest level of customer service, and exceed performance goals to guarantee lasting success.



# Introduction

# Services



In an increasingly competitive marketplace, HPC Development and its partners will provide you with site development solutions with superior services to help your business grow. We have a solid reputation for putting the pieces together.

HPC can provide services a la carte, or put together a turnkey development package to meet your development needs.

No project is too big or too small. Our extensive network of professionals help provide us with solutions for any and every project.



# Services

# Experience



As a driving force in telecommunications, HPC has the ability to add competitive advantages, experience, resources, and view points to a broader marketplace.

Balancing regional interests with local operations to maintain visibility and high-level productivity in a project-driven world is our specialty.

Our resume includes turnkey site development and modification projects for some of the top industry providers, including:

**AMERICAN TOWER CORPORATION**

**CLEARWIRE**

**CRICKET COMMUNICATIONS, INC.**

**CROWN CASTLE**

**GENERAL DYNAMICS**

**MEDIAFLO USA, INC.**

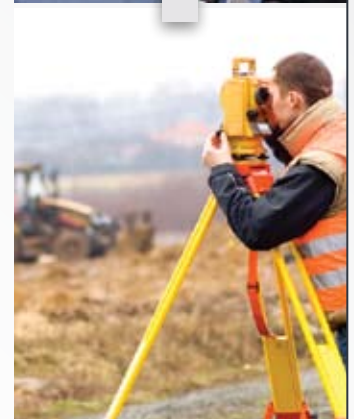
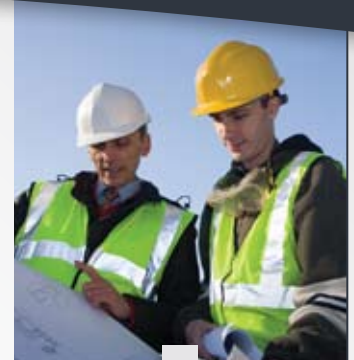
**METRO PCS, INC.**

**SPRINT-NEXTEL**

**T-MOBILE USA, INC.**

**VELOCITEL, INC.**

**VERIZON WIRELESS**



# Experience

# Values



**HONESTY** Earn the trust of others by being consistently honest and truthful in relationships. Be upfront with our customers and team.

**INTEGRITY** Acts with unyielding Integrity in business transactions, actions and behaviors are consistent with words, doing what we say we are going to do.

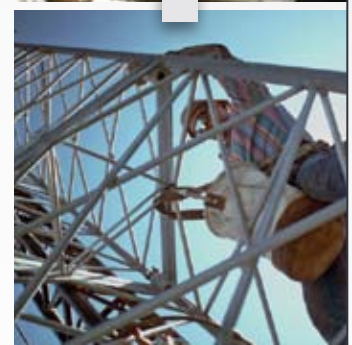
**CUSTOMER SERVICE** Treat every customer like he/she is the only customer. We do not exist without our clients and we will go above the call of duty to service them.

**QUALITY** Consistently producing a quality product that is above our clients' expectations, a clear focus that we are professionals and our client's expect quality; take extra measures to pay attention to every detail; and gives quality at least as much consideration as schedules and budgets when day-to-day choices need to be made.

**RESULTS** Work diligently to achieve our clients' goals ahead of schedule; and a clear understanding on what our clients' goals are and what we need to do to surpass them.

**COMMUNICATION** Clearly communicate with the customer and team; constantly articulate where we are and how we will achieve results; and return every phone call and every email every day.

**COMMITMENT** Set and meet aggressive commitments for our company and others; Commit to hiring talented people who are dedicated to our team and our customers; and continually strive to provide exceptional service and commit to completing each project successfully.

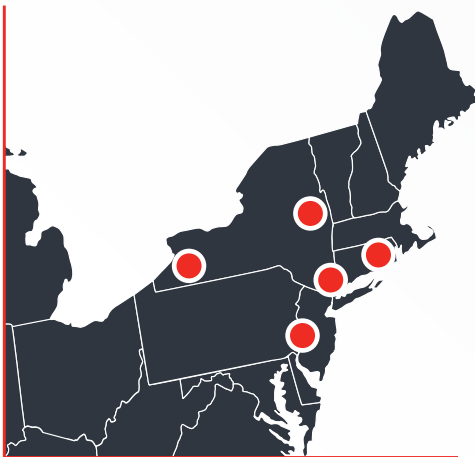


# Values

# Locations



**Headquartered in Danbury, CT,** HPC also has offices strategically placed throughout the Northeast and Mid-Atlantic.



## HEADQUARTERS

46 Mill Plain Road  
Danbury, CT 06811  
Tel: 1.203.797.1112  
Fax: 1.203.797.1137

## MID-ATLANTIC REGIONAL OFFICE

700 Route 130 North  
Suite 210  
Cinnaminson, NJ 08077  
Tel: 1.856.786.9223  
Fax: 1.856.831.1304

## CONNECTICUT FIELD OFFICE

12 Maltby Lane  
Northford, CT 06472  
Tel: 1.203.605.9646

## UPSTATE NEW YORK FIELD OFFICE

3 Colin Drive  
Glenville, NY 12302  
Tel: 1.585.330.1919  
Fax: 1.630.214.4632

## WESTERN NEW YORK FIELD OFFICE

5827 Shamrock Court  
Hamburg, NY 14075  
Tel: 1.203.797.1112 x125  
Fax: 1.203.797.1137

# Locations

# Principals



## Marc J. Anderson, Principal

As co-founder of HPC Development Marc began his wireless career in 1997 while specializing in project management and real estate services for site development projects. He has held management positions with SBA Network Services and Network Building and Consulting.

## Joseph F. Tassone, Principal

Joe has been in the wireless industry since 1996 and is co-founder of HPC Development. Joe spent 8 years as a territory manager and director with SBA Network Services. He has been involved with the deployment of over 2,000 wireless telecommunication sites with most of the major wireless providers across the U.S. He is a graduate of the State University New York Plattsburgh.



# Principals